

KEY GLOBAL GOVERNING TRUSTEE MEMBER ATTRIBUTES & EXPECTATIONS

Listed below are key attributes of and expectations for the members of the Urban Land Institute Americas Global Governing Trustees:

| | |
|------------------------------------|---|
| TIME COMMITMENT | Three face-to-face meetings annually. |
| EXPENSES | Global Governing Trustee members are fully responsible for their own expenses, including travel, lodging, event registration fees, etc. |
| PASSION FOR THE MISSION | A strong desire to fulfill the mission of the organization and support its strategic plan is crucial for volunteer leaders. Service must be rooted in a strong desire to shape the future of the built environment for transformative impact in communities worldwide. |
| RESPECTFULNESS & COLLEGIALLY | A spirit of collegiality is essential as we seek to maintain strong, respectful working relationships that focus on the greater good. |
| VISIONARY | Great Governing Trustees strive to gain a full understanding of issues, trends and other factors that could affect the region's future. A forward-thinking, big picture mindset with an ability to embrace constructive change is required. |
| COMMITMENT | There is high demand to serve in these prestigious leadership roles and we look to our Global Governing Trustees to be willing to commit time to share their experiences across the organization (such as speaking, task forces, advisory services assignments, and juries). |
| KNOWLEDGE, EXPERTISE & INVOLVEMENT | Real estate-related industry experience is crucial. Demonstrated leadership in ULI and other organizations is as well. For example, leadership and participation in Product Councils, District Councils, committees and conferences will be reviewed favorably. |
| INTEGRITY | Candidates must demonstrate the highest ethical standards and support an environment of honesty and openness. They must be respected industry leaders who have led with integrity throughout their careers. |
| DIVERSITY | Diversity, in its many forms, is vital to an optimally functioning leadership group. Differing ideas, opinions, geographies, genders, ethnicities, backgrounds and professional expertise all serve the organization well as we seek to lead a broad membership base with unity and an inclusive mindset. |
| PHILANTHROPY | In addition to giving time and talent to the organization and real estate profession, a spirit of philanthropic giving is highly valued and appreciated. |