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The Legacy of Building Healthy Places

4:15 p.m. – 5:15 p.m.

Moderator

Gadi Kaufmann

RCLCO

Tony Green

the Pinehills

Paul Johnson

Rancho Mission Viejo

Randall W. Lewis

Lewis Operating Company

Robert M. Sharpe

Rancho Sahuarita

Daniel C. Van Epp

Newland Real Estate Group

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The Legacy of Building Places: Where We've Been; Where We're Headed

February 20, 2014

Agenda – The Legacy of Building Healthy Places

Moderator:

Gadi Kaufmann, Managing Director/CEO, RCLCO

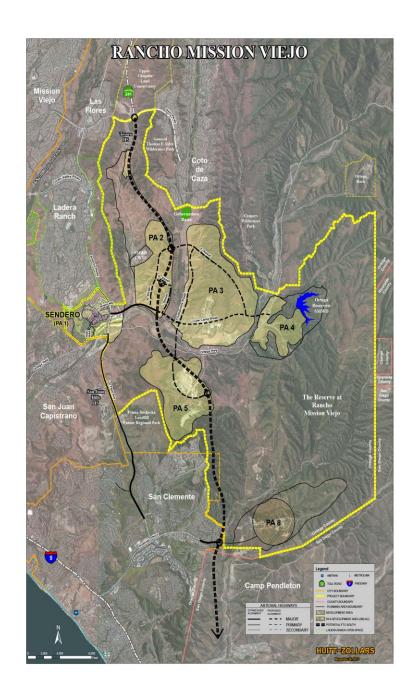
Panelists:

- Paul Johnson, Senior Vice President, Rancho Mission Viejo
- Randall Lewis, Executive Vice President, Lewis Group of Companies
- Robert Sharpe, President, Sharpe & Associates
- Dan Van Epp, Executive Vice President, Newland Real Estate Group
- Tony Green, Managing Partner, The Pinehills

Discussion Topics:

- Best Practices
- Measuring Success
- Models of Effective Partnerships
- Call to Action

Paul Johnson Rancho Mission Viejo



A NEW AGELESS PARADIGM

Overview

- 23,000 acres
- 75% = The Reserve at Rancho Mission Viejo
- 25% = Residential and mixed use villages
 - 14,000 homes (including 6,000 55+ new-home residences)
 - 8,000 Market Rate homes
 - 6,000 55+ homes
 - Up to five million square feet of non-residential uses

BUILDING HEALTHY PLACES

Focus on two areas:

- 1. Community (Urban Design)
 - Neighbor crafting
 - Intergenerational
 - Amenities/Trails/Open Space

2. Services (Soft Infrastructure)

- Lifestyle
 - Build social
 - Content anchors community
- People care

EIGHT DIMENSIONS OF WELLNESS







Planning Realms

Uniquely Rancho Mission Viejo

Masterplan Essentials 55+ Essentials

S.O.C. Amenities & Partnerships

Play
Outdoor/
Recreation

ExplorationLearning/Nature

Friendship Programs/Social

Balance
Mind/Body/Spirit
Wellness



"WHERE RANCH LIFE COMES TO LIFE"

Buyer Engagement

- Neighbor Meet n' Greets
- Wine & Design Landscape Workshops
- Getting Started Welcome Gift

Lifestyle Programs & Events

- Community-wide celebrations and festivities
- Recreational and educational programs
- Fitness
- Resident led clubs
- Program collaboration:
 - The Reserve at Rancho Mission Viejo
 - Arroyo Trabuco Golf Course
 - Tree of Life Nursery
- The "Bar"







"Provide opportunities for personal expression, connecting family and friends, people with similar interests as well as celebrating The Ranch traditions"

SOFT INFRASTRUCTURE PROGRAMS TOUCH 150,000 ANNUALLY

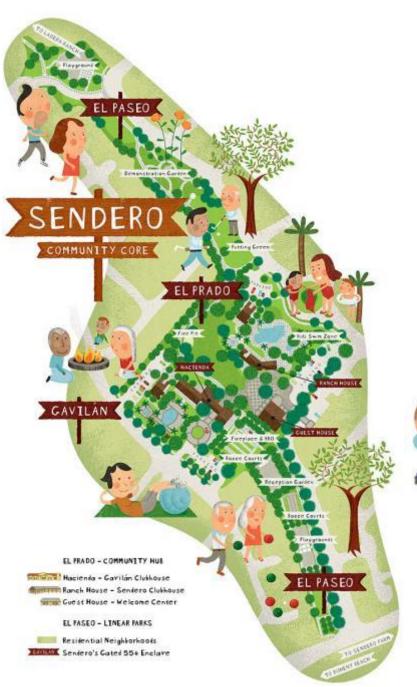
	Rancho Santa Margarita 1986	Ladera Ranch 1999	Rancho Mission Viejo 2013	
# of Homes	13,000+	8,000+	200	
# of Participants Key Events	35,000/annually	50,000/ annually	600*	
# of Participants Programs/Classes	8,000/annually	12,000 annually	n/a	
# of Participants Sports Fields	5500+ annually	5,000+ annually	n/a	
# of Participants Resident-led Clubs	n/a	85	1 st Club Formed	
Sponsored Community Events w/ City	19,000/annually**	n/a	n/a	

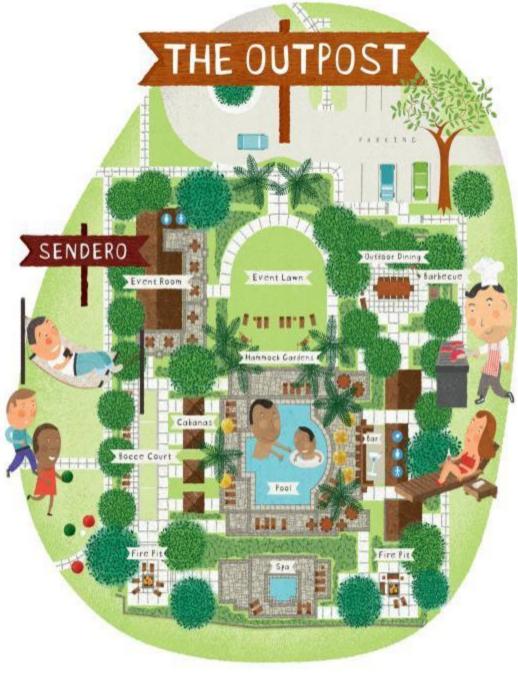
^{*50} move-ins by Dec. 1, 2013 100 move-ins occurred in December alone 435 sales to date

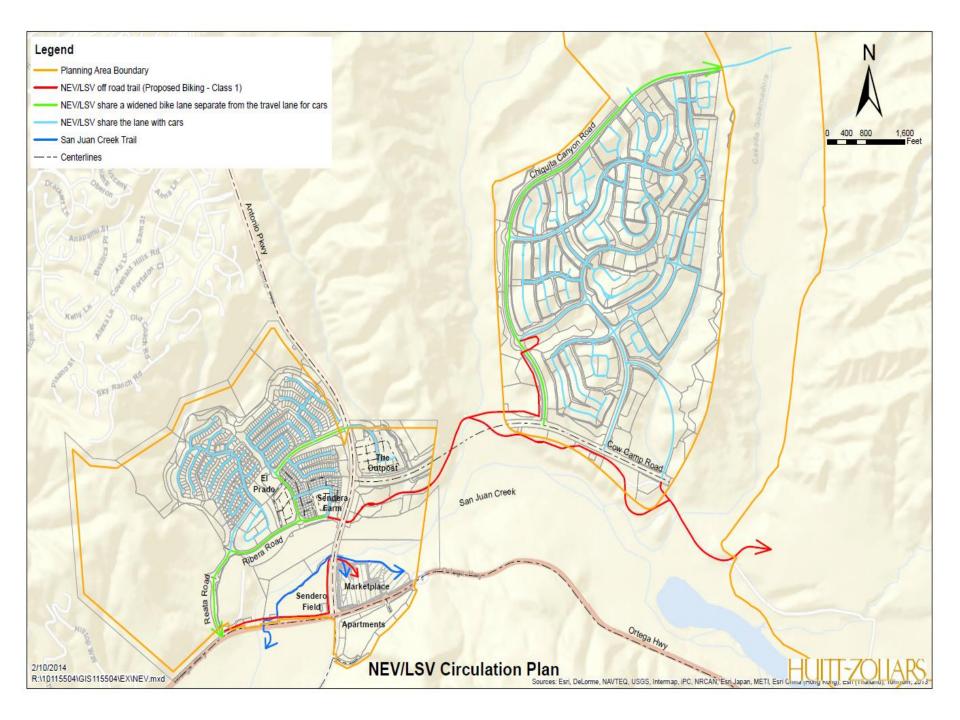
^{**} Community Association Property/Central Park

Sendero Amenities









HACIENDA 55+ CLUBHOUSE

- 9,153 SF
- Amenities

Living Room w/

bar

Fitness Center

Classrooms

Yoga Room

Art Room

Pool/Spa

Cabanas

Bocce Court

Social Programming





RANCH HOUSE ALL AGE CLUBHOUSE

- 3,829 SF
- Amenities

 Activity Room
 Fitness Room
 BBQ Patio
 Pool w/ swim lanes
 Spa
- Social Programming





GUEST HOUSE COMMUNITY HALL

- 4,719 SF
- Amenities
 Community Room
 Catering Kitchen
- Social Programming



THE OUTPOST

RECREATION CENTER

- 1,272 SF
- Event Room w/ bar
- Catering Kitchen
- Outdoor Bar
- Outdoor dining w/ BBQ
- Pool, Spa, Cabanas
- Fire pit
- Bocce court
- Outdoor Movie Screen
- Hammock garden









Randall Lewis Lewis Group of Companies



Lewis Group of Companies



Lewis Group of Companies

Each year we sponsor a health and wellness fair with local hospitals, medical providers, first responders and others.



Lewis Group of Companies

In addition to normal apartment fitness equipment, we feature dance rooms with active programming for all ages.



Lewis Group of Companies

Bob Sharpe

Sharpe & Associates, Inc.





Rancho Sahuarita: A Healthy Place









Rancho Sahuarita: A Healthy Place







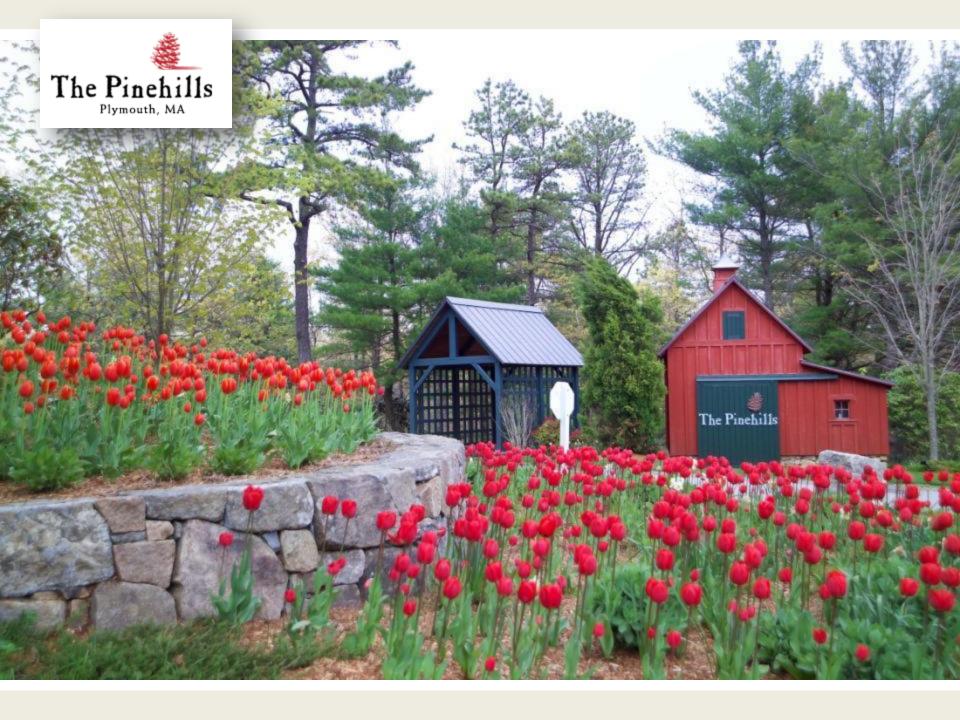


Rancho Sahuarita: A Healthy Place





Tony Green The Pinehills







Pinehills Activities

A VARIETY of Reasons to





FLASH FICTION

Ever Heard of it? A NEW Writers Group is forming. See back page for a fun read.

It's Back!

The Craft Fair Returns on the 26th!

EXHALE

Have you tried SUNSET Meditation? October 2013

9	Mendag	Tweedy	Washing	Thursday	Friday	Spring				
		At Studie 10-Noon (C) Chamber Husic Practice Noon-2pen Positive Thinkers 2pm (C) Chees Raying 2pm Bunco 6pm (C) Social Kritting 7pm Appreciating Wine 7pm (C)	Road Cycling 8:38am Welcoming Committee 10:38am Duplicate Bridge 1pm (C) Welcome Pring Pong 2-4pm wasty Discussion Group 4-5pm Pyrmouth Causty Corrections Then 8 Nov 6:38pm (C) Silee Club 7-4pm (O) wasty	31 Bird Brains Barn Cheas Phyling Jipm (C) N2N: Lean Forward After Loss Jipm Drop in Tennis Gom Singles Game Night 7pm (C)	Friday Bridge Club tpm (C) Fing Pong 1-3pm www. NDN: Lean Forward After Loss	S Road Cycling #:35am SHINE 9am (C) Homeowner Orientation 9:35am Line Dancing Stam				
	Social Stitching & Nore 19:30am-soon Ping Pong 2-4pm waasy Literary Women 13:30pm N2N: Bag IZ Movie & Discussion 7pm	Bind Brains Barn Art Studie 10-Noon (C) Witters Group 11am Chamber Husic Practice Noon-Ipm Chess Raying Ipm Social Knitting 7pm Appreciating Wine 7pm (C)	Road Cycling 8: 3/dem Quitt Club 1pm Duplicate Bridge 1pm (C) Ming Pong 2-4pm wasty Discussion Group 4-5pm Gilee Club 7-4pm (O) wasty	Quilt Club Ipm (WV) Chess Playing 3pm (C) A Monwet in Time History Group 4pm (C) Drop in Tereils 6pm Singles Dinner 6pm Great Courses 7pm (C) Pie Sais Meeting 7pm	11 Friday Bridge Club tpm (C) Fing Rong 1-3pm www. Trivia Night 6:30pm	Fixed Cycling 8:30am Une Dancing Stam				
1	Social Stitching & Nore 18:38em-soon Pling Fong 2-6pm week Wine Lowers Group 7pm Columbus Day	Att Studie 10-Noon (C) Chember Husic Practice Noon-Jpm Chess Raying Jpm Social Knitting 7pm Appreciating Wine 7pm (C)	16 Road Cycling 8:30am Duplicate Bridge 1pm (C) wastry Pling Pong 2-4pm waste, CVI War-Study Group 7pm (C) Predict 15 Caucus 6:30pm Whee Everyone Went to the Movies 6:30pm Give Club 7-4pm (O) waste	17 Chess Playing 3pm (C) Well Read Book Club 2:30pm (C) N2N: Why Worry 2:30pm Drop in Tennis 6pm Hen's Group 7pm	Friday Bridge Club 1pm (C) Fing Pong 1-3pm www. Paint Drink Create Event 6:36pm (C)	19 Road Cycling 8:30am Une Dancing Stam Fitzees Room CLOSED for Cleaning Familym				
2	Social Stitching & Nore 18:38am-soon Ping Fong 2-4pm wase Hystery Book Club Jam N2N: Bag It 7pm Master Swim Group 7pm	Art Studie 10-Noon (C) Chamber Husic Practice Noon-Spen Huspry for Change I prn (C) Cheas Raying 2 prn (Singles Pagetamers 4:15 prn Singles Pagetamers 4:15 prn Yechnology Group 7 prn Yechnology Group 7 prn	23 Road Cycling 8:30am Duplicate Bridge 1pm (C) waster Pring Pong 2-4pm waster Rainbow Club at BIIC in Sandwich 7pm Concepts in Buddhism 7pm Glee Club 7-4pm (0) waster	24 Chess Playing 3pm (C) N2N: Lean Forward After Loss 3pm American Re 4p Drop in 1 Great Cos	25 Friday Bridge Club tpm (C) Craft Fair Set-up Noon-Spm	26 Road Cycling #:30am nnual air ipm or Une s day)				
	Social Stitching & More 10:38am-noon Ping Pong 2-4pm wasty	29 Art Studio 10-Noon (C) Chamber Music Practice Noon-2pm	Duplicate Bridge 1pm (C) Ping Pong 2-4pm wasy	Chess Fix I he Drop in Great Cou	Pinehi Plymouth, MA					

Pinehills Landowners Association, Inc.

9:30am Conditioning & Toning Thursdays 8:00am Sculpt & Sweat 10-11:15am Yoga for Everyone (legio 978) Fridays 7:25-8:25em GRT 8:30-9:00am Conditioning/Toning 9:00-10:00am Stretching Saturday 9:00-10:00am Plates The Pinehills The Street Intigs Chile

Chess Playing 2pm Social Knitting 7pm

Surget Heditation fipm

Herry Book Gub 3pm

Stonebridge Readers 7pm

Glee Club 7-9pm (0) waste

Concepts in Buddhism 7pm

Women's Group 7pm

Tick-O-Treating 5:30p

55 Samplesign Road Plyameth, MA, 02360 508-109-1355













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The South Shore's First
HEALTHY MARKET







ROUTE 3 EXIT 3 IN PLYMOUTH

The Pinehills





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